

VALUE BASED CARE is challenging but inevitable!



We provide training and strategy consulting services to reduce healthcare costs, increase access, and improve outcomes.

We proudly support our clients in the areas of:

- Value Based Reimbursement
- Patient Centered Medical Home
- Care Coordination
- Behavioral Health Integration
- Population Health
- EHR Selection & Optimization
- Utilization Management Reports
- Outcomes Evaluation
- Program Development
- ER Diversion
- Hospital Readmission Reduction

Primary Care & Specialty Care Practices, FQHCs, Government Agencies, Service-Based Nonprofits, and Academic Institutions make up our clientele!



Contact Us:

(240) 302-7727

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Healthcare Professionals

Healthcare professionals, including providers, nurses, and health educators; may take advantage of several trainings designed to advance their career. We provide a variety of topics and even customize to fit skills sets and organizational goals. Trainings are implemented in-person, via webinar, and in conjunction with community

Executive Leadership

Executive leadership of healthcare organizations are offered strategy and corporate training solutions for integrating policies and programs. Our services will support the national agenda to reduce costs, increase access, and improve outcomes. We pride ourselves on the ability to engage and collaborate with both clinical and non-clinical staff.



Students and Colleges

As the healthcare industry evolves, there are unlimited opportunities for current students and academic programs to enhance their learning experience to incorporate emerging skill sets. We strive to collaborate with ambitious students, academic leadership, and career counselors to train the next generation of healthcare professionals.



Government & Nonprofits

The increase of covered lives and health benefits translates to an expansion in health services, outcomes evaluation, and capacity building opportunities for government agencies and community-based nonprofit organizations. We strive to train, evaluate, and disseminate information to form collaborations and support program sustainability.



2022 Training & Seminar

Introduction to Value Based Care

Population Health Management: An Exploration through Data

An Overview of Population Health Strategies

Introduction to Care Coordination & Care Management

Improving Utilization through Transitional Care Management

The Value Based Primary Care Provider

The Value Based Specialty Care Provider

The Value Based Hospitalist

Maximizing Quality Improvement through Care Coordination

Passport to Practice: From MPH to Value Based Executive

Billing and Implementing Care Management: CCM, TCM, and BHI

Introduction to Behavioral Health Integration

What's in a Name? – Defining and Planning Patient Support

The Skinny on PCMH

Facing the C-F-No! – Obtaining Funding for Care Management

Nonprofit Sustainability: A 3-Part Series

Evaluating Care Coordination and Other Patient Support Services

The Great Migraine: Transitioning to a Value Based Practice

Data Driven Decision Making

The New Age of Allied Health Professions

My Dear PharmD: The Emerging Roles of Pharmacists

Staffing a Care Coordination Department

The Big 5: Closing the Most Challenging Quality Measures

All trainings and seminars will be offered via live and webinar formats. Future participants may visit our training page at www.NauticalHealthConcepts.com/training to register for upcoming sessions or to submit a request.

**We customize
and provide
private
trainings!**

Our **Voyage to Value Based™** packages offer affordable training and strategic planning bundles for healthcare and nonprofit organizations. Each package provides a needs assessment, strategic plan, training, and governance recommendations for each initiative.

Package	Initiatives	Trainings	Virtual Visits	Site Visits	Duration
Fisherman	1	2	2	1	3 weeks
Sailor	Up to 2	3	4	1	6 weeks
Captain	Up to 3	6	6	3	12 weeks
Admiral	Up to 5	10	Unlimited	5	36 weeks

Available Initiatives

Population Health Management
Value Based Planning & Preparation
 Care Management / Care Coordination
Transitional Care Management
 Emergency Department Diversion
30-Day Readmission Reduction
 Utilization Management Reporting
PCMH Accreditations
 Provider Engagement
Program Evaluation
 Behavioral Health Integration
Pharmacy Cost Reduction
 Practice Transformation / TCPI
Quality Improvement: HEDIS, CAHPS, & UDS
 Program Development
Capacity Building
 Patient Satisfaction
Partnerships & Collaborations
 Nonprofit Sustainability

Visit our website at:
www.NauticalHealthConcepts.com to
 learn more about our services and to
 inquire about rates!