



Transform Your Practice into Value Based Care

Nautical Health Concepts provides a plethora of service to support primary and specialty care practices transform into a value-based provider. We recognize the unique reimbursement and delivery models that impact performance and patient engagement. Our work with similar clients has led to **PCMH** designation, the development of **chronic care management** programs, and the integration of **substance abuse** and **behavior health services** into the primary care setting. We have employed **population health** tools to enhance **quality improvement** (including HEDIS), **utilization management**, **care coordination**, and **provider performance**. Our clients have access to a multitude of job descriptions, polices, workflows, and other training tools to promote success among staff in an evolving work environment.

2020 Performance

Average MLR: **82%**

30-Day Readmit Rate: **9%**

IP Admits per 1,000: **86**

ED Admits per 1,000: **112**

Average STAR Rating: **4**

PCMH Completion: **3 months**

of Practices Served: **26**

of Providers Served: **58**

of ACOs Served: **2**



Quality Improvement to promote prevention and provider performance.



HCC Coding to appropriately document and increase Medicare reimbursement.



Policy Development to support change management and staff accountability.



Care Coordination to manage chronic disease and improve health outcomes.



Utilization Management to monitor cost, referrals, and provider network.



Training to instruct, reinforce, and promote changing to healthcare delivery.



Population Health to integrate data for performance monitoring and reporting.



Patient Centered Medical Home to transform your practice to best serve all patients.

2022 Training List

Introduction to Value Based Care
Population Health Management: An Exploration through Data
An Overview of Population Health Strategies
Introduction to Care Coordination & Care Management
Improving Utilization through Transitional Care Management
The Value Based Primary Care Provider
The Value Based Specialty Care Provider
The Value Based Hospitalist
Maximizing Quality Improvement through Care Coordination
Passport to Practice: From MPH to Value Based Executive
Billing and Implementing Care Management: CCM, TCM, and BHI
Introduction to Behavioral Health Integration
What's in a Name? – Defining and Planning Patient Support Services
The Skinny on PCMH
Facing the C-F-No! – Obtaining Funding for Care Management Programs
Nonprofit Sustainability: A 3-Part Series
Evaluating Care Coordination and Other Patient Support Services
The Great Migraine: Transitioning to a Value Based Practice
Data Driven Decision Making
The New Age of Allied Health Professions
My Dear PharmD: The Emerging Roles of Pharmacists
Staffing a Care Coordination Department
The Big 5: Closing the Most Challenging Quality Measures

To schedule a consultation or register for a training, visit www.NauticalHealthConcepts.com or email us at info@NauticalHealthConcepts.com. We have special rates and packages for FQHCs, ACOs, and free clinics.



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